



Services Group

“Where SERVICES Come Together”

www.ismservicesgroup.org

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SERVICES GROUP

LEADERSHIP COUNCIL:

CHAIRPERSON

Peter O'Reilly, DPS, C.P.M.

Drpor@aol.com

DIRECTORS

Carol Ayotte, C.P.M.

carol.ayotte@honeywell.com

Cynthia Alexander, C.P.M.

cyalexander@ontrac.com

Paul Howard, C.P.M.

pshoward@terracon.com

Ellen Berry, C.P.M. CPSM

ellen.berry@kcpl.com

Tom Ribardo, C.P.M.

tomribardo@aol.com

Chris Flum, C.P.M.

Cflum@harmanbecker.com

Marika Lindstrom

Marika.a.lindstrom@gmail.com

Fred Ledbetter, C.P.M.

fred_ledbetter@lifenehealth.org

Marty Bell, C.P.M. A.P.P.

mbell@amfam.com

Andrea Grable, C.P.M.

andrea.grable@dowjones.net

Membership

membership@ismservicesgroup.org

Message from Peter E. O'Reilly, DPS, C.P.M., Chairperson, Services Group

Service Group Members and Supply Management Professionals,

Today we are not only faced with the challenges brought on by globalization, outsourcing, and doing more with less, but the new demands placed on most of us caused by the depression-type economy. Gone are the days where the major focus on Maslow's Hierarchy of Needs was on the top two levels. Many in the supply management profession are now worrying about the lower three levels in the Hierarchy, do I have a job or how do I pay the bills.

These business conditions have not only impacted us personally, but our firms as well. As budgets are cut drastically, we scurry about looking for the resources we need to keep our supply management and procurement organizations performing at highly effective levels.

There is no question, our world has changed. The poor economy has also brought unprecedented opportunities for supply management professionals. Many doors that had been locked to us in the area of "non-traditional" spend are now being opened. We need to take advantage of these opportunities.

One way we can do this is to continue to stay current with best practices in our field. Attending such conferences as the ISM Services Conference is an excellent way to do so. The ISM Services Conference is developed by supply management professionals like you. We know how difficult it is to get away from the office for a few days and to find the budget money to pay for not only the conference, but the travel-related expenses as well.

We hope that you find the time and money involved in attending the ISM Services Conference well spent.

On behalf of the Services Group, I welcome your feedback on how we can continue to make future ISM Services Conferences sources for new ideas that you can apply within your organizations.

Dr. Peter O'Reilly, C.P.M.
ISM Services Group- Chairperson

Please Note...

Sessions TC and UC switched places. Thursday, Session TC will be Bob Cauley and Michael Thyen on a "Practical Guide to Agency Compensation Assessment and Benchmarking." Friday, Session UC will be Patrick Bliss on "Developing an Effective Strategic Procurement

2008 Services Conference Pictures



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ISM Services Group Names University Scholarship Winners Eleven supply management students receive scholarships.

(TEMPE, Ariz.) December 3, 2009 — The Institute for Supply Management™ (ISM) Services Group has announced winners of 2009 University Relations scholarships. Eleven students representing top supply management programs at five universities were honored today at the 10th Annual ISM Services Conference.

"One of our group's key focuses is investing in the education of future supply management professionals," says Marty Bell, C.P.M., A.P.P., member of the ISM Services Group leadership team. "Scholarships and other funding are a great way to assist students in top supply management degree programs." Targeted universities include Arizona State University, Michigan State University, Western Michigan University, University of San Diego and Rutgers University. The following students were named 2009 ISM Services Group Scholarship winners:

- Ashley Williams, Roxana Toma, Amy Hwang: Arizona State University — W. P. Carey School of Business
- Meggie Powers, Alex McMill: Michigan State University — The Eli Broad College of Business
- Alice Wong, William Stopa: Rutgers Business School — Center for Supply Chain Management
- Ian Dunigan, Kathy Nobile: University of San Diego School of Business Administration — Supply Chain Management Institute
- Matthew Smith, Michael Hankamp: Western Michigan University (WMU) — Haworth College of Business

Each scholar received US\$1,000 plus sponsored registration and travel allowance to attend the ISM Services Conference taking place December 3-4, 2009 at the Pointe Hilton Tapatio Cliffs Resort in Phoenix.

The ISM Services Group is one of several groups comprised of ISM members with common interests in education and networking in various topics. Members are either in service industries or are supply management professionals who buy services. ISM Services Group's University Relations efforts focus on four main areas: mentoring, internships, scholarships and on-site activities. Visit the ISM Services Group online at <http://www.ismservicesgroup.org>.

As the largest supply management institute in the world, the mission of Institute for Supply Management™ (ISM) is to lead supply management. By executing and extending its mission through education, research, standards of excellence, influence building and information dissemination — including the renowned monthly ISM Report On Business® — ISM continues to extend the global impact of supply management. ISM is a not-for-profit membership association serving more than 40,000 supply management professionals in 75 countries. ISM offers credentialing to professionals around the world with the Certified Professional in Supply Management® (CPSM®) qualification. ISM is a member of the International Federation of Purchasing and Supply Management (IFPSM).

Media Contact:

ISM Public Relations
800/888-6276
Jean McHale, extension 3143
jmchale@ism.ws
ISM Services Group University Relations
Marty Bell, C.P.M., A.P.P.
mbell@amfam.com



The 2008 Scholarship Recipients:

[Arizona State University](#)—Pranoy Chandra, Randy DeMel, Frederic Ferro, and Jack Klees
[Michigan State University](#)—Amanda DeCook, Ashley Kruger, and Varun Paranjpe
[Rutgers University](#) - Joseph Campbell, David Myung Han, and Ankit Munjapara
[University of San Diego](#)—Michael Linn, John Prsha, and Conrad Smith
[Western Michigan University](#)—Alison Brubaker, Kevin Little, and David Ursing